



## **CONCEPT PAPER**

### **PILOT PROJECT - ESTABLISHMENT OF FACILITATION & REINTEGRATION CENTRE FOR PAKISTANI MIGRANT WORKERS**



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**Overseas Pakistanis Foundation**  
**Ministry of Overseas Pakistanis & Human Resource Development**  
**Government of Pakistan,**  
**Islamabad**

Overseas Pakistanis Foundation  
(Welfare & Services Division)

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CONCEPT PAPER

Subject: PILOT PROJECT - ESTABLISHMENT OF FACILITATION & REINTEGRATION CENTRE FOR PAKISTANI MIGRANT WORKERS.

Introduction:

1. Approximately 9.87 million Pakistani workers had proceeded abroad after clearance from the offices of Protectorate of Emigrants, Bureau of Emigration & Overseas Employment during the period 1971-2017 (upto June). Accurate data on return migration is unavailable, it is the responsibility of Bureau of Emigration & Overseas Employment (BE&OE) to compile the data of Pakistanis returning after completion of their employment tenure abroad or being repatriated. Reportedly, BE&OE in coordination with National Database & Registration Authority (NADRA) and Directorate General of Immigration & Passport is working on data collection of return migrants. According to a generalized estimate gathered from Pakistan Missions abroad, during the period 2014-16, about 200,000 Pakistanis were deported from various countries of the world.

2. Currently, the job market in the Middle East is showing declining trend, particularly in Saudi Arabia, where about 40% of Pakistani emigrant worker proceed for employment. This is due to a number of factors;

- a) Drop in oil prices
- b) Conflicts in and between various Islamic countries.
- c) Gulfization policies of the Middle Eastern countries
- d) Voluntary Return at completion of tenure.
- e) Return due to personal or family reasons.
- f) Crisis like situation.
- g) Job market shrinkage.
- h) Repatriation and deportation.

3. Resultantly, there has been a sharp decline in employment of Pakistani workers force, which shows a negative trend as 77,000 workers proceedings to KSA in the first six months of the current year or as compared to 2,33,000 workers in respective period of the year 2016. As per recent development, the KSA government has imposed tax of SR. 300 per person per month on the companies which employ foreign expats, in addition to family tax of SR. 100 per

family member per month, which will be increased in the successive years to SR. 400. This has also made impossible for the middle income workers to keep their family in KSA. The development projects being undertaken by the KSA government are also being privatized and only high priority projects will be undertaken. The remaining projects will be shelved, resulting into retrenchment of a large number of expatriate workers including Pakistanis.

Proposal – Facilitation & Reintegration Center:

4. In case of countries of origin, like the Pakistan, a sudden influx of large numbers of returning migrants poses significant challenges to the country's ability to absorb the returnees and to adequately provide for all their reintegration needs, ranging from the personal to the economic. The previous experience of the Gulf War in the 1990's and recently repatriation of approximately 6000 Pakistani workers from Saudi Arabia alongwith Pakistani workers returning from Republic of Korea who went under the Employment Permit System (EPS), has sensitized the Government to the need for a comprehensive approach to managing migration that incorporates a sustainable reintegration programme.

5. In this regard under the guidance of Ministry of Overseas Pakistanis & Human Resource Development various meetings were held with Korean counterparts with OPF and Overseas Employment Corporation (OEC) management for establishment of facilitation and re-integration centre. This measure will enable employment promoters in Pakistan to secure more jobs against competitive countries i.e., India and Bangladesh. In retrospect, it is feasible to establish 'Facilitation & Reintegration Center for Pakistani Migrant Workers', for guidance on availability of job, investment opportunities, facilitation and assistance. However, in the first phase as a pilot project the said centre may be established in Islamabad at a central and easily accessible location. After its successful evaluation and need basis the said center can be established in all provincial headquarters in successive phases. The Facilitation & Reintegration Centre will be established with the following core objectives;

Objectives:

- i. To establish database of returning Pakistani workers.
- ii. To carry out market trend analysis's.
- iii. Dissemination of information and necessary facilitation.
- iv. Facilitate in seeking gainful employment or starting business.

# OPERATIONAL STRATEGY



Scope of Work:

6. Operational Strategy will be based on two phases;

First Phase: Creation of Data Bank of return migrants.

Second Phase: The centre would act as pivotal point where all queries of returnee Pakistani workers related to facilitation and re-integration in Pakistan will be answered. It would act as a 'One Stop Shop' where guidance on investment, project feasibilities, settlement of out-standing dues from employers abroad and re-employment opportunities would be made available. Return migrants will be provided information and counselling in various areas, such as overseas employment, rights and protection of migrants, skills development and vocational training programmes in Pakistan. Re-employment abroad and in Pakistan. Assistance in establishing businesses, securing loans and plots in economic zones.

Data Collection:

- a) Registration (and self-registration) of returning overseas Pakistanis workers. Annexure I.
- b) Establishing e-database of the returning workers.
- c) Link-up of e-database with relevant web portals.
- d) Lateral integration with relevant stakeholders (Annex II).
- e) Approach and communicate with the prospective employers and provide them with relevant information about skill set and availability of the returning OPs.
- f) Technical training through National Vocational & Technical Training Commission (NAVTTTC) and provincial Technical Education & Vocational Training Authority (TEVTA).

- g) Support in starting new businesses through support of Small & Medium Enterprises Development Authority (SMEDA).

Stakeholders - lateral Integration Required:

- a) Appointment of Focal Persons by all stakeholders.
- b) Dedicated email address for data sharing.
- c) Priority to return migrants for re-employment opportunity abroad and in Pakistan.
- d) Specially designed micro-finance packages for return migrants.
- e) Formulation of long term and durable strategies, including multi-disciplinary cooperation and sustainable return programmes.
- f) Multilateral cooperation between all stakeholders for experience sharing.
- g) Facilitation and Reintegration to be made an indispensable component of migration movement approach that can benefit return migrants.

Source of Funding:

7. Funding to be provided by OPF through its own resources or through line Ministry i.e., Ministry of Overseas Pakistanis & Human Resource Development'. International organizations like European Union (EU) and International Centre for Migration Policy Development (ICMPD) can be approached which has already established Migrant Resource Centre (MRC) in Islamabad and Lahore.

Financial Expenditure:

8. An approximate expenditure of Rs. 20.2 million (US \$ 0.19 million) will be incurred on establishment of Centre and recurring annual cost.

Conclusion:

11. The expenditure is justified keeping in view the annual revenue stream for the government being collected on the basis of emigrants protected by the Bureau of Emigration & Overseas Employment. In this context, it is proposed that the 'Facilitation & Reintegration Centre for Pakistani Migrant Workers' may be established at OPF Head Office as a Pilot Project.

Annexure II

LATERAL INTEGRATION WITH RELEVANT STAKEHOLDERS

SR. NO	ORGANIZATION	INTEGRATION REQUIRED
1.	Bureau of Emigration & Overseas Employment (BE&OE)	Maintenance of data base of return migrants and for their subsequent re-employment abroad.
2.	Small & Medium Enterprise Development Authority (SMEDA)	Business development services for small and medium enterprises. SMEDA is not only an SME policy-advisory body for the government of Pakistan but also facilitates other stakeholders in addressing their SME development agendas. Alongwith providing an enabling environment and business development services to small and medium enterprises.
3.	Federation of Pakistan Chamber of Commerce and Industries (FPCCI)	Chambers of Commerce at the federal and provincial level to offer business start-up facilities to return migrants.
4.	Board of Investment (BOI)	Designing of comprehensive framework for creating a conducive business environment to attract overseas Pakistanis investment in Pakistan, with liberalization, de-regulation, privatization, and facilitation being its foremost cornerstones.
5.	Prime Minister's 'Youth Business Loan'.	Entrepreneurs between the age group of 21 - 45 years can benefit, alongwith provision of more than fifty five updated pre-feasibilities for referencing by Loan beneficiaries and participating banks to optimally utilize their financial resources.
6.	National Database & Registration Authority (NADRA)	Integrated data collection of returnee migrants in collaboration with BE&OE.
7.	Pakistan Missions & Community Welfare Attaches (Abroad)	Creation of web portal for registration of return migrant's alongwith maintenance of data. Dissemination of information about reintegration facilities available to return migrants.
8.	National Vocational & Technical Training Commission (NAVTTTC)	Skill development of return migrants in new trades required abroad.
9.	Technical Education & Vocational Training Authority (TEVTA).	Market research in new trade abroad and free vocational training of returnee and prospective overseas migrant workers.
10.	Micro Finance Banks	Provision of loans on soft terms and conditions for start up of small businesses/entrepreneurial venture.
11.	Faisalabad Industrial Estate Development & Management (FIEDMC)	Return overseas Pakistanis to be offered plots for industry start-up.
12.	Punjab Industrial Estates Development & Management Company (PIEDMC)	Setting up of Industry by overseas returnee migrant who want to invest in industrial sector.

13.	Sindh Industrial Trading Estate (SITE)	Linkage for industrial plots.
14.	TRADE AUTHORITIES	Linkage of returnee Pakistanis with different Trade Authorities I.e., Textile, Manufacturing for business opportunities.
15.	Special Economic Zone (SEZ)	Special economic zones to be created for the overseas Pakistanis for establishment of industries.
16.	Federal Board of Revenue (FBR)	Tax rebate and incentives to overseas Pakistanis for facilitation in business set-up and duty draw back on import of machinery alongwith special tax holiday, including a one-time exemption from custom duties and taxes for all capital goods imported into Pakistan for the development, operations and maintenance.



# **Pilot Project**

## **FACILITATION & REINTEGRATION CENTRE (FRC)**





# REINTEGRATION

- `Process by which migrants after their return from overseas employment resettle themselves into the social and economic structure of their countries of origin`.
- A total of approximately 10.03 million Pakistani workers had proceeded abroad after clearance from the offices of Protectorate of Emigrants, Bureau of Emigration & Overseas Employment during the period 1971-2017 (upto October).



## REINTEGRATION SUPPORT IN OTHER COUNTRIES

Philippines



As a country with high emigration rates and a well established infrastructure for migration management, the Philippines offers reintegration support for returning overseas workers.

Morocco



The Moroccan government established a public fund for return and solidarity (Fonds retour et solidarité) to support the return and reintegration of Moroccans living abroad.

Norway



Norway's return program with Ethiopia focuses on reintegration, and thus considers development a goal. In this program, each returnee can apply for €3,083 for development projects in their communities.



## TYPE / PATTERNS OF RETURNS



- Voluntary Return at completion of tenure.
- Return due to personal or family reasons.
- Crisis like situation.
- Job market shrinkage.
- Repatriation and deportation.

## **FACILITATION & REINTEGRATION CENTRE (FRC)**

- Establishment of 'Facilitation & Reintegration Center' for overseas Pakistanis' and return emigrants, as a Pilot Project for facilitation and guidance on availability of job, investment opportunities and re-employment abroad and in Pakistan. Assistance in establishing businesses, securing micro-loans, vocational training and information on project pre-feasibilities.

The FRC will have the following core objectives;

### **Objectives:**

- To establish database of returning Pakistani workers and their subsequent reintegration by dissemination of data to relevant stakeholders for gainful employment or starting businesses.
- To act as a 'One Stop Shop' for existing or intending returnee overseas Pakistanis for facilitation required in Pakistan.

# OPERATIONAL STRATEGY

## DATA COMPILATION:

- Self Registration.
- Online.
- Registration at Pakistan Missions abroad.
- OPF Facilitation Counters at Intl. Airports in Pakistan.
- Through awareness campaign.
- Separate web portal.
- E-Database.

## NEED ANALYSIS:



- Availability of job in Pakistan/Abroad.
- Investment opportunities.
- Assistance in establishing businesses.
- Securing micro-loans.
- Vocational training
- information on project pre-feasibilities.

## OPF SUPPORT:


- Sharing of E-database.
- Facilitation through Call Centre.
- Link-up of e-database with relevant web portals.
- Lateral integration with relevant stakeholders.
- Linkage of returning OPs with prospective employers.
- Skill enhancement through vocational training.
- Business start-up pre-feasibilities.

# DATA COLLECTION

- a) Registration (and self-registration) of returning overseas Pakistanis workers establishing e-database of the returning workers.
- b) Separate website and Link-up of e-database with relevant web portals.
- c) Establishment of Call Centre.
- d) Lateral integration with relevant stakeholders.

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Picture  
تصویر

**DATA FORM FOR RETURNING OVERSEAS PAKISTANIS**

Personal Information		اطلاعات شخصی	
1. Name:	نام	2. <input type="checkbox"/> Male	<input type="checkbox"/> Female
3. Father / Husband Name:	والد / شوهر کا نام		
4. CNIC / NICOP / POC:			
5. Passport No:	پاسپورٹ نمبر	Issue Date:	Valid up to:
6. OPF Membership:	اس کی شناختی کارڈ نمبر		
Contact Information			
7. Phone (Res):	فون نمبر	8. Cell No:	9. E-mail:
10. District:	ضلع	11. Province:	صوبہ
12. Mailing Address:	ان کی پتہ		
Employment Details Abroad:			
13. Country of Employment:	ملازمت کا ملک	14. Date of Permanent Return:	مستقل رہاؤ کی تاریخ
15. Reason for repatriation / return:	واپس آنے کی وجہ		
16. Profession Abroad:	<input type="checkbox"/> Labour <input type="checkbox"/> Mason <input type="checkbox"/> Doctor <input type="checkbox"/> Engineer <input type="checkbox"/> Accountant <input type="checkbox"/> Fixer <input type="checkbox"/> Plumber <input type="checkbox"/> Electrician <input type="checkbox"/> I.T. اور دیگر پیشے: _____		
17. Qualification:	تعلیمی قابلیت		
18. Work Experience Abroad (in years):	19. Stay abroad (No. of Years):		
Facilitation Required			
20. Interested again to work abroad:	<input type="checkbox"/> Yes <input type="checkbox"/> No کیا وہ دوبارہ ملازمت کے لئے دلچسپی رکھتے ہیں؟		21. Interested in:
22. Facilitation Required:	<input type="checkbox"/> Micro Financing <input type="checkbox"/> Business Startup <input type="checkbox"/> Other (specify): _____		<input type="checkbox"/> Local Employment <input type="checkbox"/> Business <input type="checkbox"/> Vocational Training <input type="checkbox"/> Prefeasibility

# LATERAL INTEGRATION WITH RELEVANT STAKEHOLDERS

Bureau of Emigration & Overseas Employment (BE&OE)



Small & Medium Enterprise Development Authority (SMEDA)



Federation of Pakistan Chamber of Commerce and Industries (FPCCI)



Board of Investment (BOI)



Prime Minister's 'Youth Business Loan'



National Database & Registration Authority (NADRA)



Pakistan Missions & Community Welfare Attaches (Abroad)



National Vocational & Technical Training Commission (NAVTTTC)



Technical Education & Vocational Training Authority (TEVTA)



Micro Finance Banks



Faisalabad Industrial Estate Development & Management (FIEDMC)



Punjab Industrial Estates Development & Management Company (PIEDMC)



Sindh Industrial Trading Estate (SITE)



Trade Authorities



Federal Board of Revenue (FBR)



Overseas Employment Corporation (OEC)



# PHASES OF OPERATIONAL STRATEGY

## Phase-I

- **Operationalization and Creation of Data Bank of return migrants.**

## Phase-II

- **The Centre after assessment of workload will provide return migrants with information and counselling in various areas, such as overseas employment, skills development and vocational training programmes in Pakistan. Re-employment abroad and in Pakistan.**
- **Assistance in establishing businesses, securing micro-loans, pre-feasibilities.**



# FINANCIAL EXPENDITURE

- An approximate expenditure of Rs. 20.2 million (US \$ 0.19 million) will be incurred on establishment of Centre and recurring annual cost.



## FINANCIAL EXPENDITURE

The one time capital cost comes to Rs. 5.0 million and recurring cost on annual basis works out to approximately Rs. 15.2 million.

Approval is solicited for the following;

- To establish FRC with the scope of work defined in Concept Paper alongwith budget allocation at Head Office, Islamabad.
- Capital cost (Furniture & Fixture/Partitioning/Flooring/Office Equipment) and Advertisement/Software Development (Printed Material/Website/Newspaper) comes to Rs. 5.0 million (approx.).
- Recruitment of Project Staff on contract basis initially for a period of two year (extendable on project evaluation) with an approximate annual recurring expenditure of Rs. 15.2 million (approx.)



# LATERAL INTEGRATION REQUIRED



## STAKEHOLDERS - LATERAL INTEGRATION REQUIRED



- **Appointment of Focal Persons by all stakeholders.**
- **Dedicated email address for data sharing.**
- **Priority to return migrants for re-employment opportunity abroad and in Pakistan.**
- **Specially designed micro-finance packages for return migrants.**
- **Formulation of long term and durable strategies, including multi disciplinary cooperation and sustainable return programmes.**
- **Multilateral cooperation between all stakeholders for experience sharing.**
- **Facilitation and Reintegration to be made an indispensable component of migration movement approach that can benefit return migrants.**



**THANK YOU**



# Overseas Pakistanis Foundation

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Picture

تصویر

## DATA FORM FOR RETURNING OVERSEAS PAKISTANIS

Personal Information		ذاتی معلومات	
1.	Name: نام	2.	<input type="checkbox"/> Male مرد <input type="checkbox"/> Female عورت
3.	Father / Husband Name: والد اشوہر کا نام		
4.	CNIC / NICOP / POC:		
5.	Passport No: پاسپورٹ نمبر	Issue Date: تاریخ اجراء	Valid up to: تاریخ میعاد
6.	OPF Membership : او۔ پی۔ ایف۔ ممبر شپ		
Contact Information		معلومات برائے رابطہ	
7.	Phone (Res): فون رہائش	8. Cell No: موبائل نمبر	9. E-mail: ای میل
10.	District: ضلع	11. Province: صوبہ	
12.	Mailing Address: ڈاک کا پتہ		
Employment Details Abroad:		بیرون ملک ملازمت کی تفصیلات	
13.	Country of Employment : ملازمت کا ملک	14. Date of Permanent Return: مستقل واپسی کی تاریخ	
15.	Reason for repatriation / return واپس آنے کی وجہ		
16.	Profession Abroad: بیرون ملک پیشہ	<input type="checkbox"/> Labour مزدور <input type="checkbox"/> Fixer فلکسر	<input type="checkbox"/> Masson مستری <input type="checkbox"/> Plumber پلمبر <input type="checkbox"/> Doctor ڈاکٹر <input type="checkbox"/> Electrician ایلیکٹریشن <input type="checkbox"/> Engineer انجینئر <input type="checkbox"/> I.T انفارمیشن ٹیکنالوجی <input type="checkbox"/> Accountant اکاؤنٹنٹ
		Other (specify): اس کے علاوہ اگر ہوتو (درج کریں)	
17.	Qualification: تعلیمی قابلیت		
18.	Work Experience Abroad (in years): بیرون ملک کام کا تجربہ (سال)	19. Stay abroad (No. of Years): بیرون ملک قیام (سال)	
Facilitation Required		سہولت درکار ہے؟	
20.	Interested again to work abroad: کیا آپ دوبارہ بیرون ملک ملازمت کرنا چاہتے ہیں؟	21. Interested in: کیا آپ دلچسپی رکھتے ہیں؟	<input type="checkbox"/> Local Employment مقامی روزگار کے حصول میں <input type="checkbox"/> Business کاروبار شروع کرنے میں
22.	Facilitation Required: سہولت درکار ہے؟	<input type="checkbox"/> Micro Financing چھوٹے پیمانے پر کاروبار شروع کرنے میں <input type="checkbox"/> Business Startup بڑے پیمانے پر کاروبار شروع کرنے میں <input type="checkbox"/> Other (specify): اس کے علاوہ اگر ہوتو (درج کریں)	<input type="checkbox"/> Vocational Training پیشہ ورانہ تربیت کے حصول میں <input type="checkbox"/> Prefeasibility کاروبار شروع کرنے سے پہلے قابل عمل کاروبار کی جانچ کاری اس کے علاوہ اگر ہوتو (درج کریں)